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Message Text

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PAGE 01 MOSCOW 08080 291456Z

64
ACTION EUR-25

INFO OCT-01 ISO-00 SCI-06 NSF-04 AGR-20 INT-08 SAJ-01 EB-11

STR-08 OMB-01 TRSE-00 CIAE-00 DODE-00 PM-07 H-03

INR-10 L-03 NSAE-00 NSC-07 PA-04 RSC-01 PRS-01 SP-03

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E.O. 11652: N/A
TAGS: ETRD US UR
SUBJECT: AMERICAN CAN SIGNS SCIENTIFIC/TECHNOLOGICAL COOPERATION AGREEMENT

REF: MOSCOW 8057

1. BOARD CHAIRMAN WILLIAM F. MAY OF AMERICAN CAN SIGNED SCIENTIFIC/TECHNOLOGICAL COOPERATION AGREEMENT WITH DEPUTY CHAIRMAN GVISHIANI OF USSR STATE COMMITTEE ON SCIENCE AND TECHNOLOGY (SCST) MAY 29. FOLLOWING STANDARD FORMAT, AGREEMENT PROVIDES FOR CUSTOMARY TECHNOLOGICAL COOPERATION IN PACKAGING, WASTE RECYCLING, PULP AND PAPER PROCESSING FIELDS.

2. FOLLOWING HARD ON THE HEELS OF SPERRY-RAND AGREEMENT, AMERICAN CAN ACCORD WITH SCST IS TWENTY-FIRST WITH US COMPANIES, ACCORDING TO SOVIET AND EMBASSY RECKONING. DURING EXCHANGE OF REMARKS BETWEEN MAY AND GVISHIANI FOLLOWING SIGNING, SOVIET SIDE EXPRESSED PARTICULAR INTEREST IN WASTE RECYCLING PROCESSES AS WELL AS PACKAGING MACHINERY MANUFACTURE AND CLOTHING PATTERNS FOR HOME DRESSMAKERS.

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3. OUTLINING POSSIBLE FUTURE COURSE OF COMPANY ACTIVITIES IN USSR,

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GVISHIANI STRESSED DESRIABILITY OF UTILIZING SCST AS COORDINATOR FOR ALL AMERICAN CAN UNDERTAKINGS. HE NOTED SPECIFICALLY THAT PAST SALES AND PURCHASE TRANSACTIONS BETWEEN FOREIGN FIRMS AND FOREIGN TRADING ORGANIZATIONS ARE FREQUENTLY OVERLOOKED BY SOVIET INDUSTRIAL MINISTRIES WHEN LATTER NEGOTIATE PROJECT DEALS, IMPLYING THAT ESTABLISHED TRADING RELATIONSHIP SHOULD RECEIVE POSITIVE WEIGHT IN EVALUATION OF COMPANY PROPOSALS.
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